

# March Spotlight



*Dr. Strap*

by  
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## STRAP IN FOR SPRING The Answer to All Your Patio Furniture Needs

**F**or 23 years, Dr. Strap has been a reliable source when it comes to patio furniture. Whether purchasing new lawn chairs to enjoy an afternoon of tanning on, tables for refreshments by the pool, or umbrellas to lounge under, Dr. Strap can do it all—including restoration to any outdoor furniture that may need it.

Paul, the owner of the company, started his business by performing work in his community—pro bono! He quickly caught the eye of a Property Management company who noticed the quality and dedication that went into his work and Paul was asked to come on full-time for them. What started out as a hobby quickly developed into a full-fledged and full-time business opportunity. Paul's hard work and commitment enabled him to develop a flourishing career in the patio furniture industry. Dr. Strap is now backed by a work force of between 40-60 and all of his employees are just as dedicated as Paul is to making sure every job is done and done right.

Dr. Strap's objective is not just to sell his services but rather he strives to make sure his consumers have a proper understanding of the products they're purchasing. Being aware of the pitfalls of poorly made furniture and what goes into the superior construction of every chair, lounge, table, umbrella and base he sells or repairs is very important to him. The company specializes in classic strap and island line sling designs, with a variety of other options available as well.

**P**aul's goal is not just to walk into a community or HOA expecting an instant sale to take place. His company strives to present their products, propose competitive quotes and make sure potential buyers can compare quality and pricing with other competitors if they so desire. He is licensed and has an extensive list of loyal customers in south Florida. **FUN FACT: Paul is the proud owner of a degree in "Strapology" which he has held for over 20 years!**

Not only is his furniture of the highest quality and lowest price, but a 10-year warranty comes along with every piece of craftsmanship provided by Dr. Strap. One extremely satisfied client mentioned "As a Property Manager, I have worked with Dr. Strap for many years. He is reliable, knowledgeable, and easy to work with. Small or large job he doesn't care, the service is the same." Paul enjoys his work, the people he gets to meet along the way and the 'large range of personalities' he has the pleasure of encountering.

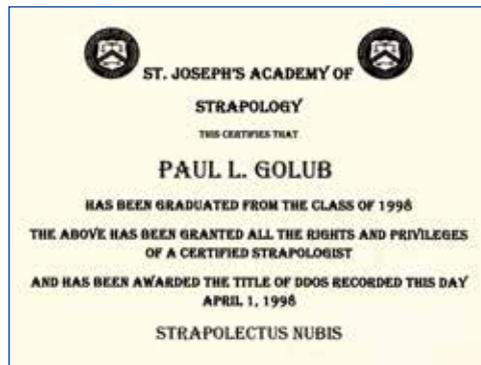
The workmanship that goes into each piece of patio furniture, whether brand new or restoring worn out pieces is something the owner of Dr. Strap prides himself on. He guarantees a job well-done by himself and his employees.

Located in Lake Worth, Florida, his company serves Palm Beach, Broward and Miami-Dade counties, with no job being too big or too small. They deliver live product samples to any potential client for trial use, inspection and evaluation. What better way to test out the quality of his products

than to try them at your convenience before you invest a cent? The best part is they offer this sample service at no charge and with free delivery. Earning a community's trust by providing excellent service and well-made products ensures the lasting loyalty of every customer, both new and returning.

**We used Dr. Strap to refurbish the Association's pool furniture and were very pleased. The price, quality and customer service was top notch.**

Angela W., LCAM - The Patrician Condominium



Call for FREE Consultations at **561-704-9909** or email at [info@drstrap.net](mailto:info@drstrap.net)